



## Written Questions and Answers

Dental Clinical Systems & Manufacturer Specific Products

RFP UK-2603-26

Closing Date: 4/21/2026

Today's Date: 4/7/2026

No.	Question	Answer
1	<p>Do you have the objective, questions, pricing, and comments that I can work off? As in a scope and response spreadsheet that is a workable document where you can fill in responses?</p> <p>If not, am I just answering the questions in section 4.6 in a word document?</p>	<p>Offerors should follow the structure and requirements outlined in Section 4.0 of the RFP and respond to each applicable section accordingly. There is no separate response spreadsheet provided.</p>
2	<p>Are you looking for specific products?</p>	<p>As outlined in Section 2.1, the University is seeking manufacturer-specific dental clinical systems and products. Offerors should propose products within their portfolio that align with the categories and scope described in the RFP.</p>
3	<p>Can you tell me if this RFP is for a sole source vendor partner or for multi source partners?</p>	<p>As stated in Section 3.8, the University reserves the right to make a single award, multiple awards, or no award, whichever is in the best interest of the University.</p>
4	<p>Does the scope of the RFP include dental lab hardware, software, and services?</p>	<p>Offerors should refer to Section 2.1 and Section 4.6. The RFP is focused on dental clinical systems and manufacturer-specific products. Offerors should propose solutions consistent with their product portfolio and the scope described.</p>

5	Does the scope of the RFP include intraoral scanners?	Offerors should refer to Section 2.1 and Section 4.6. Products that fall within the scope of dental clinical systems may be included if aligned with the Offeror's product portfolio and the intent of the RFP.
6	Does the scope of the RFP include treatment planning software?	See answer to question #5
7	Can you please confirm for me that the 3 year with up to two renewal year contract should have price locked for the 3 year term and optional renewal years?	<p>Per Section 34 of the University's General Terms and Conditions, pricing should remain firm and fixed for the initial 3-year term. At the end of the initial term and at each renewal period, Offerors may request price adjustments in accordance with the Price Redetermination provision, subject to University review and approval. Approved pricing would then remain firm for the subsequent contract term.</p> <p>Link to University's General Terms and Conditions:  <a href="https://purchasing.uky.edu/sites/default/files/2026-02/00-general-terms-and-conditions-current-2-23-26.pdf">https://purchasing.uky.edu/sites/default/files/2026-02/00-general-terms-and-conditions-current-2-23-26.pdf</a></p>
8	Am I correct that there is no preferred template or format for compiling the information for our response but simply ensuring that our submission meets all of the requirements outlined in the rfp and that we adhere to the submission guidelines outlined in section 3.6?	Offerors should structure their response in accordance with Section 4.0 and follow the submission requirements outlined in Section 3.6.
9	Could you please confirm whether this RFP is intended to result in a sole-source award or if the University is considering a multi-source/vendor approach?	See answer to question #3

10	For the electronic submission, is it acceptable to include links to supplemental materials or supporting information? If so, for the required hardcopy submission, would you prefer that all linked materials also be printed and included, or is it sufficient to reference those materials via links in the hardcopy version?	As stated in Section 3.6, proposals must be submitted in hardcopy format with required electronic copies provided on USB devices. Proposals submitted via email or other electronic methods are not acceptable.  Required materials, including Terms and Conditions and Pricing, should be provided in hardcopy form and should not be submitted via links. Supplemental or supporting materials may be referenced; however, Offerors are encouraged to include hardcopy versions to ensure the evaluation committee has full access to all materials.
11	Is there a list of the specific products that you would like quoted?	See answer to question #2
12	Is this expected to be a single or multiple award opportunity?	See answer to question #3
13	Is this a new requirement or a continuation of an existing contract?	The University does not provide incumbent pricing as part of this solicitation. Offerors may obtain this information through an Open Records Request in accordance with KRS 61.870–61.884.  University of Kentucky Open Records <a href="mailto:ukopenrecords@uky.edu">ukopenrecords@uky.edu</a> Office of Legal Counsel 301 Main Building Lexington, KY 40506
14	Can you share the incumbent(s) name and historical pricing	See answer to question #13
15	What's the annual budget or the estimated annual quantity/order value for this contract?	Unknown.

16	As it relates to the submission of the electronic copies of the proposal, can the technical and financial proposals be submitted on the same USB devices or must there be two USB devices with only the technical proposal loaded onto it and two USB devices with only the financial proposals loaded onto it?	As outlined in Section 3.6, technical and financial proposals should be submitted separately and clearly identified.
----	---	--