

Quick Reference Card

Account Sales Representatives for Current Ariba E-catalog Suppliers

Listing of University account sales representatives along with their contact information for e-catalog suppliers on the Ariba Network. Departmental staff may contact representatives as needed for product information, preparation and loading of quotes to their e-catalog, etc.

(Last Update: 8/11/2025)

Role: Shopper

Frequency: As Needed

Supplier	Sales Account Representative(s)
Anixter (IT Only)	Hamilton Kemper District Manager – Sales Email: Hamilton.Kemper@anixter.com Pat Murphy Email: Pat.Murphy@anixter.com Jim Birch Email: Jim.Birch@anixter.com
B & H Photo	James Carroll Email: jcarroll@bhphoto.com Phone: 212-239-7500 Alternate contact: kentucky@bhphoto.com
Bio-Rad	Ryan Glore Sales Email: ryan_glore@bio-rad.com Derek Najarian Regional Sales Manager Email: derek_najarian@bio-red.com

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	Bryan Edoria Contract Administrator Email: bryan_edoria@bio-rad.com Erik Verona Chromatography Resins Rep Email: erik_verona@bio-rad.com Phone: 830-399-0253
CDW	Susan Pichotta Executive Account Manager Email: suep@cdwg.com Phone: 312-705-8749 Scott McMahon Email: scotmcm@cdwg.com Phone 866-719-6930
Dell	Jason Freeman Sales Rep Email: Jason.Freeman@Dell.com Phone: 512-720-3572
Microsoft Software via Dell	Elijah Alcala Software Licensing Specialist Email: Elijah.Alcala@dell.com

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Fisher	Joyce Ikedife Primary Sales Rep Email: joyce.ikedife@thermofisher.com
Grainger	Lee Kinson Sales Email: Lee.Kinson@granger.com Phone: 502-297-3056
Life Technologies	Craig Stewart Biosciences Account Manager Email: craig.stewart@thermofisher.com Phone: 859-300-4112 Alex Betancourt Sr. Instrument Sales Representative, Genetic Analysis Email: Alejandra.betancourt@thermofisher Phone : 859-327-1089
MoreDirect (Connection)	Kathy Peacock Email: kathy.peacock@connection.com or teampeacock@connection.com Phone: 727-580-2409
Office Depot (ODP)	Joe Beliveau Client Service Manager Email: joe.beliveau@odpbusiness.com Additional Customer Service Representatives Email: strategicsupport@odpbusiness.com Phone: 800-279-1528

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Office Resources Inc. (Steelcase)	Maggie Biggs (Campus) Email: mbiggs@oriusa.com Susan Durham (Hospital, Clinics, and College of Medicine) Email: sdurham@oriusa.com Phone: 859-241-2621
Qiagen	Gina Dolezar Digital Business Manager Email: gina.dolezar@qiagen.com Phone: 443-229-1484 John Bennett Sales Rep Email: JohnR.Bennett@qiagen.com Phone: 614-284-8412
Sigma-Aldrich	Daniel Dyke Email: daniel.dyke@milliporesigma.com Customer Service Email: custserv@sial.com Phone: 800-325-3010

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VWR	Ella Hamm Email: ella.hamm@avantorsciences.com 859-327-4741 Lauren Patterson Email : Lauren.Patterson@avantorsciences.com 812-946-6724 Alternate contact: UK_Support@vwr.com 877-897-6377 X 162016
Equity Solutions Group (ESG)	D Mitchell Sales Email: dm@esgconsulting.com
Sid Tools dba MSC Industrial	Marisa Finley Sales Consultant Email: finleym@mscdirect.com

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Performance Health	Paul Jamieson Account Representative Email: paul.jamieson@performancehealth.com Phone : 224-239-0779
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