



Written Questions and Answers

HAND, WRIST, ELBOW PRODUCTS

RFP UK-2513-25

Closing Date: 05/07/2025

Today's Date: 04/21/2025

No.	Question	Answer
1	Is this RFP for a limited vendor award?	See section 2.1
2	If this RFP is for a limited vendor award, will there be exceptions for unique technology	See answer # 1.
3	Could you please confirm the total spend for all vendors in the category of hand, wrist and elbow	Approximately \$450K annually.
4	Will rebates or multi-tier proposals be considered	See section 8.2 and / or 8.3
5	It is our understanding that this category is comprised of all upper extremity products (i.e., fingertip to clavicle). Could you please confirm	Hand, Wrist, and Elbow Products
6	How would UK like for us to share/provide our comments to their General Terms and Conditions in PDF format (see Section 4.3(d))? For example, should we convert the PDF to a Word document and then provide them as a Word file with Tracked Changes? Further, please confirm this should be included under bullet point four of the Transmittal Letter as exceptions to RFP requirements in the proposal	Word format is best, yes, to redline
7	Do the terms and conditions set forth in the RFP Proposal (e.g., Section 6) supersede any conflicting terms and conditions in UK's General Terms and Conditions?	Yes, this contract/award will supersede any other
8	Please clarify the difference between a Technical Proposal and a Financial Proposal. Is the Technical Proposal all requirements listed under Section 4.1 other than Criteria 3 - Financial Proposal	Technical is all sections OTHER than financial

9	Please clarify what is required for evidence of authority of signing agent	Whoever signs off on this paperwork needs show evidence they are authorized by their company to do so, binding authority
10	Will awarded vendor(s) in this category still require additional value analysis approval for use at participating UK facilities	The items reviewed, agreed upon, and awarded will be added to UK Formulary from this process. Any others outside that, could be on contract but not “approved” and thus would need to go through Value Analysis process.
11	How many vendors currently are represented in this category	We use several vendors currently