



Written Questions and Answers

Neuro Interventional Supplies

RFP UK-2438-24

Closing Date: 05/03/2024

Today's Date: 04/17/2024

- What is the award framework (Access, Multi-Source, Dual-Source, Tri-Source) **This be determined by the response we receive. We would prefer dual at minimum.**
- Would the award include volume commitment? **Depends on proposals.**
- What are the potential Opportunities (Total spend in categories or number of producers)? **Total spend for the category is \$6.3M**
- Would you consider rebates as part of the award? **Yes, Pricing at the pump is preferred.**
- Is the auto-renewal a firm requirement for award? **There is no auto renewal. See section 6.1.**
- What should be included in the technical proposal? **Everything listed in section 4.0 thru 4.9.**
- Would the account consider 1-week extension? **Not at this time.**
- Section 3.7 mentions a technical proposal and financial proposal. Do you want the clinical information about neuro portfolio in the technical submission and the proposed pricing to be in the financial section? **Yes**
- Do you want the entire submission to be contained into one proposal with two copies with associated USB drives? **See section 3.7.**
- Will UK accept an electronic-only submission of the RFP? **No, See Section 3.7.**
- Will the hospital consider Rebate/capitation/market share contract pricing proposals? **You may submit any financial proposal. See section 8.0.**
- If so, is there a preference for any of these options for the pricing structure? **We ask for your best financial offer.**
- Will there be an opportunity to present our RFP pricing proposal in person or virtually to the RFP team prior to a decision being made? **This will be determined after the review of proposals.**
- Will UK share product category spend of all Neurointerventional supplies for the last 12 months in order to provide the most robust pricing proposal? **What we have available is the total spend for the category which is \$6.3M.**
- Can you share the tentative and/or final decision due date for partnership selection? **Unsure currently.**
- Once an award decision has been offered/accepted, will UK provide a follow up communication to all RFP participants? **That is our intent.**