

KING'S DAUGHTERS MEDICAL CENTER

Taking Medicine FurtherSM

Written Questions and Answers

Dialysis Services

RFP KD-0105-23

Closing Date: 05/09/2023

Today's Date: 04/17/2023

No.	Question	Answer
1	Can you provide a breakdown of the # or % of hemodialysis treatments that are performed in the multi-treatment room (2:1) versus bedside (1:1)	When a patient in ICU does not meet criteria for SLED, the contracted dialysis nurses run the HD treatment in the ICU patient's room. We do not track those hours because ICU nurses do not run those treatments. We maintain patient care, but they (dialysis nurses) are responsible for the HD treatment.
2	Does the hospital have a centralized RO? If yes, what brand and age?	No, we do not own an RO. Our current contracted vendor has one but they own it.
3	Do you have a preference on CRRT machine type?	No preference.
4	What type of peritoneal dialysis is provided (CCPD OR CAPD)?	We currently use the Blue Star T machines and the PD is the Liberty Cyclor.
5	Is there an opportunity to have a tour of the facility prior to the submission of the proposal?	Yes
6	Are you interested in a proposal for discharge planning and case management services?	You may submit that in the proposal if you wish.

7	Who provides the medical director oversight and services?	A KDMC physician.
8	What below types of Apheresis (plasmapheresis) does King's Daughters Medical Center intend to offer? a. Therapeutic Plasma Exchange (TPE) b. White Blood Cell Depletion c. Red Blood Cell Exchange d. Platelet Depletion	We currently offer all of these services.
9	If the only Apheresis treatment intended to be offered is TPE, do you require a machine that uses the centrifugation method or is transmembrane apheresis sufficient?	N/A
10	Of the 3,100 annual hemodialysis treatments, how many of these are performed at the bedside outside of the eight (8) bay treatment and two (2) isolation rooms (collectively the "Multi-treatment Room")?	On average, 20% are 1:1 and 80% are multi-treatment.
11	How many ICU beds does King's Daughters Medical Center have?	24 Main ICU Beds 9 IC Overflow Beds 8 CVICU Beds Total: 41
12	Do you perform pediatric peritoneal treatments?	No
13	Do you require the measurement of hematocrit levels during hemodialysis treatments?	We do during ICU/CVICU SLED treatment only if ordered.
14	Does King's Daughters Medical Center require a specific machine model be utilized to offer hemodialysis treatments?	We don't have a requirement but we currently use the Blue Star T-1.
15	Does King's Daughters Medical Center require a specific machine model to be utilized to offer peritoneal treatments?	The current PD machines are Liberty Cyclor. No specific requirement from KDMC currently.
16	Does King's Daughters Medical Center require a specific machine model be utilized to offer CRRT treatments?	We currently use Blue Star T-1 for SLED treatment in the ICU. No specific requirement from KDMC currently.
17	Does King's Daughters Medical Center require a specific machine model be utilized to offer plasmapheresis treatments?	We currently don't have any machine requirements.
18	Do you currently have a centralized Reverse Osmoses (RO) Machine that supports multi-treatment room? a. If no, do you intend to install a centralized RO Machine? i. Would the provider be responsible for preventative maintenance, disinfection,	The RO is currently owned by the current contracted company. We do not intend to purchase one. The RFP winner will be responsible for the disinfection, testing and any maintenance or repair required.

	<p>water culture sampling and as needed repairs for this machine?</p> <p>b. If yes, what is the make/model of this centralized RO Machine?</p> <p>i. When was the machine installed?</p> <p>ii. Would the provider be responsible for preventative maintenance, disinfection, water culture sampline and as needed repairs for this machine.</p> <p>iii. Is it owned by King's Daughters or by the current vendor?</p>	
19	What EMR is King's Daughters Medical Center using?	Epic
20	Will King's Daughters Medical Center grant access to this EMR to approved provider to staff in order to support the patient chart auditing process with view only access?	Yes, a Business Associate Agreement (BAA) is required.
21	Does King's Daughters Medical Center have a Nephrologist (employed or contracted) to serve as a Medical Director of the dialysis program?	Yes, we employ several Nephrologists who could potentially serve as Medical Director.
22	What is King's Daughters Medical Center's intended date for new dialysis provider to assume services?	The contract with our current provider ends in July, 2023.
23	<p>What are the current hours of operation for the dialysis unit?</p> <p>a. Are there set standard hours of operation i.e., 7am – 7pm and outside of that would be on call?</p>	Yes, 7am – 7pm, Monday – Saturday are our hours. Outside of those hours is on call.
24	On average how many emergency treatments are performed outside of standard hours of operation?	On average, 33% are after hours.
25	<p>What equipment type is currently being used for:</p> <p>a. Hemodialysis (i.e., Fresenius 2008 T, Baxter AK98, etc)</p> <p>b. Peritoneal Dialysis</p> <p>c. CRRT</p> <p>d. Aphresis</p>	<p>a. Blue Star T</p> <p>b. Liberty Cyclor</p> <p>c. Blue Star T</p> <p>d. Unsure</p>
26	How many of each type of equipment is currently utilized on site?	Unsure

27	Are the current dialysis RN's and CCHT's employees of the dialysis vendor or of King's Daughters?	Dialysis RNs/CCHT are employed by the current dialysis vendor.
28	What is the King's Daughters credentialing process for dialysis teammates?	They attend our new team member orientation, go through clinical and Epic training and complete all of our General Required Training (GRTs) annually.
29	What ancillary supplies are currently supplied by King's Daughters for the dialysis unit operations?	Basic nursing supplies such as gauze, bandaids, tape, etc.
30	Are any dialysis treatments performed in the Emergency Department?	No
31	Are the following treatments performed by Dialysis employees or by King's Daughters ICU/Floor Nurses: a. Peritoneal Dialysis b. CRRT c. Apheresis	a. Dialysis RN b. CVICU/IC Nurses (KDMC EMPLOYEE) c. Dialysis RN
32	What is the proposed length of time, post award notification, for transition of dialysis vendor?	We are required to give notice to the current contracted vendor so we would have to work through an agreeable timeline.
33	Should a new vendor be awarded the contract, there will need to be a space for new vendor to store equipment, set up, stage and test equipment prior to go-live. Will King's Daughters Medical Center be able to accommodate that space requirement?	Yes
34	Do King's Daughters employees bring supplies from warehouse to the dialysis unit?	Yes
35	What is the approximate availability of space for storage of dialysis supplies?	Our current space accommodates supplies for dialysis.
36	What is the process for patients to be brought to the multi-treatment room for dialysis?	ICU/CVICU-HD at bedside. Floor patients, once HD orders are placed, dialysis nurse calls for patient. King's Daughters staff transport to HD suite.
37	Are there patient rooms in other areas that are plumbed for dialysis?	The only patient rooms that are plumbed for dialysis is ICU (Wall Box) and CVICU (Wall Box). But the water system is not on RO. All other rooms in hospital do not have wall boxes and dialysis hooks up to the sink in the room and puts drain in toilet.

