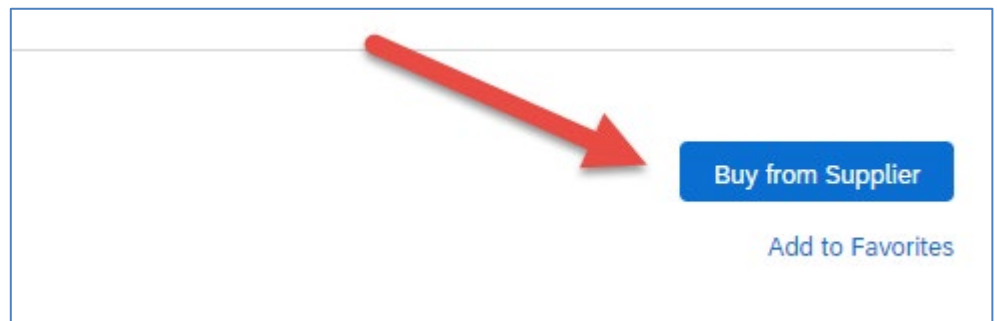
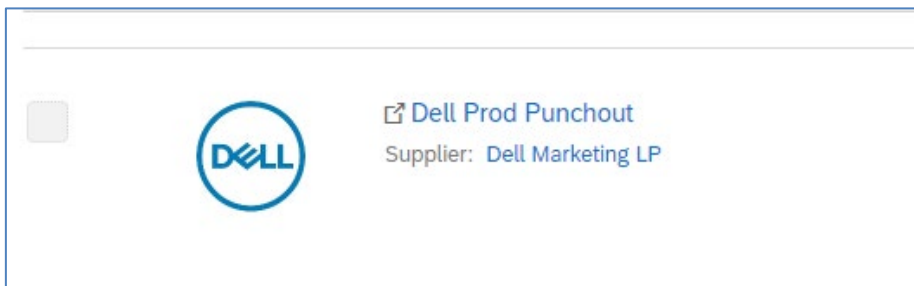


## Understand Level 1(L1) vs Level 2 (L2) Suppliers

Network suppliers have multiple options in choosing to connect to the Ariba Network and convey their products for Shoppers: Level 1 and Level 2.

Level 1 means once the Shopper is on the Ariba platform, the supplier's items are only available through a 2<sup>nd</sup> punch-out step onto that specific catalog; L1 products themselves will not show on the platform. Once on the supplier's specific punch-out catalog, Shoppers can locate and place items into the Shopping Cart there and checkout back to the Ariba Network.

For example, Dell Computers is a Level 1 catalog. From the supplier page, the Shopper can choose Dell and then click the Buy from Supplier button to navigate to their specific e-catalog.



## Quick Reference Card

# Understand Level 1(L1) vs Level 2 (L2) Suppliers

Level 2 suppliers provide their products directly onto the platform. This allows Shoppers to easily search and make comparisons within the Ariba search tool across multiple suppliers and many products.

For example, Qiagen items are immediately available on the Ariba platform to place into a cart; thus, they are a Level 2 catalog.

The screenshot shows a search results page for 'Qiagen Inc.' with 1,456 items found. Two items are highlighted with red boxes:

- Buffer RDD**: Supplier: Qiagen Inc, Supplier Part #: 1011132, Available in: 0 Day(s). Price: \$90.20 USD / Piece. Includes 'Add to Cart' and 'Add to Favorites' buttons.
- Buffer AP1 (200/250),KG**: Supplier: Qiagen Inc, Supplier Part #: 1014630, Available in: 0 Day(s). Price: \$90.20 USD / Piece. Includes 'Add to Cart' and 'Add to Favorites' buttons.

Red arrows point to the 'Add to Cart' buttons for both items.

In some cases, a Level 2 supplier will have products directly on the Ariba platform for easy review and comparison shopping, but the Shopper will need to navigate onto their catalog to make the actual purchase. These will be indicated with a "Buy from Supplier" button.

The screenshot shows search results for 'VWR International LLC' with two items highlighted by red boxes:

- PTK7 POLYCLONAL ANTIBODY**: Supplier: VWR International LLC, Supplier Part #: 10000-104, Available in: 3 Day(s). Price: \$361.34 USD \* / Piece. Includes a 'Buy from Supplier' button and 'Add to Favorites' link.
- COX7A2 POLYCLONAL ANTIBODY**: Supplier: VWR International LLC, Supplier Part #: 10000-106, Available in: 3 Day(s). Price: \$361.34 USD \* / Piece. Includes a 'Buy from Supplier' button and 'Add to Favorites' link.

Red arrows point to the 'Buy from Supplier' buttons for both items.

## **Understand Level 1(L1) vs Level 2 (L2) Suppliers**

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Note: Every L2 supplier is automatically an L1 supplier also by default. The Shopper can choose to search for their products within the Ariba Network platform and place into their cart one at a time OR punch-out through the supplier's L1 tile to their catalog to shop and checkout there for an entire order.

Purchasing maintains information on their website listing current Ariba e-catalogs available with their L1 vs L2 status. From the Purchasing home page, access the Learning and Training Resources tile and locate the appropriate help resource.

A good strategy for Shoppers is to learn and identify the suppliers for whom they most commonly place orders as Level 1 vs Level 2. Remember, Level 2 suppliers may use varying navigation steps for placing their items into the Shopper's cart.

Shoppers should not get hung up on supplier levels; navigation is placed at every step to guide the Shopper as they search to locate and place items into their cart.