

# STRATEGIC SOURCING BUSINESS CASE SUMMARY

## CATEGORY TITLE: Computing Peripherals, Accessories & Tablets



Business Case Summary	Process Utilized
<p>The Contract that the University held for Computing Peripherals, Accessories &amp; Software had come to full term and a new RFP needed to be done to secure contract(s) for purchases. Previously, three (3) contracts were awarded to Dell, CDWG and MoreDirect. Multiple awards were made due to various products and needs across the enterprise. With the help of the Computer Standards Committee (already established consisting of IT individuals from HealthCare and Campus), an RFP was issued in August 2019. This time the decision was made by Purchasing to release an RFP for Computing Peripherals, Accessores &amp; Tablets, leaving out software. Purchasing intends to award software under a seperate RFP.</p>	<p>RFP UK-1993-20 was issued this time for Computing Peripherals, Accessories &amp; Tablets. Issued within the RFP was a core list of items based on usage/quantities of Campus and UKHC and Apple and Surface Pro Tablets. There were four (4) responses to the RFP from CDWG, Connection (MoreDirect), Office Depot and Software House International (SHI). The committee reviewed all responses from an evaluation list, and recommended moving forward with three vendors. The committee decision was based on best value/response.</p>
Team Members	Results
<p>David Crossin (chair), Dan O'Brien, Lynn Tilley, Melissa Beheaven, Scott Bradley, Todd Sizemore, David Boyd, Naomi Emmons, Barry Swanson, Joyce French and Gemma Cannings (Huron)</p>	<p><b>3 Contract Awards (in no particular order):</b> UK-1993-20A - CDWG Award provided 2% rebate back to the university with an overall savings of 8% for the University. Total Recurring Incentive is \$53,280. UK-1993-20B - Connection/MoreDirect Award provided 2% rebate back to the university with an overall savings of 11% for the University. Total Recurring Incentive is \$53,280. UK-1993-20C - Office Depot Award provided 2% rebate back to the university with an overall savings of 3% for the University. Office Depot bid with using the Vizient Rebate which provides a savings of 2.4% on average. Total Recurring Incentive is \$117,206.</p>